

Buy Now. Pay Later.

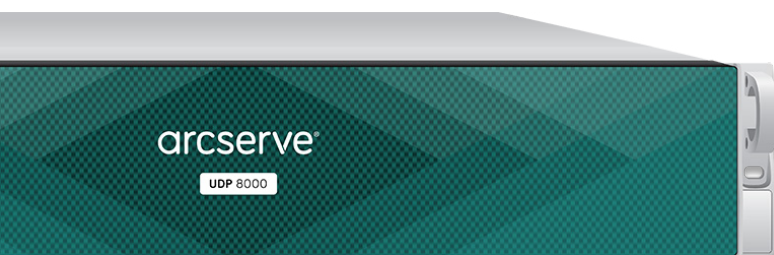
Get your Arcserve solution now and pay nothing for 6 months.

- Flexible and customizable payment structure
- Choose a plan that suits your needs. Multiple payment options available; ranging from 12 up to 60 months on monthly, quarterly or annual basis.
- Creative payment structure. Deferred start or increasing/decreasing payment plan. We align to the budget needs of a client.
- Complete solution financing (client can add products from other sources).
- Arcserve leasing partner funds the deal in full up front and manages the invoicing and collections from the client.
 - Improves cash flow and reduces administrative workload.
 - Arcserve Sales representative recognizes full revenue of the deal once shipped.
- 100% software/services financing available.
- Instalment payments, PO only and public sector options available.

Pay Later

Deferred Rentals

In cases, where the client cannot commit to the solution today, a deferred rental enables you to offer the client the option to 'Buy Now, Pay Later'. We can defer rentals for up to 6 months!



How It Works

- Client will need to be credit approved and sign a financing document.
- At the point of cutting the Purchase Order, the client will identify Arcserve Leasing Partner as the party to "invoice to".
- The order is processed as usual through distribution.
- Once the products have been accepted by the client, Arcserve Leasing partner will fund the deal.
- Funding will usually occur within 5-7 days of product acceptance.
- Arcserve Leasing Partner will then invoice and collect from the end client over the agreed terms.

This Buy Now Pay Later offer applies to all Arcserve solutions - appliances, software; cloud offerings; Maintenance and Services.

To learn more about 'Buy Now and Pay Later', please contact your Arcserve sales representative today!

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*All payments and terms are for estimation purposes only. Subject to credit review and approval by Arcserve's financing partner. Consult your sales representative to learn more.