

20 April 2018

RADIO BOGO – Buy one get one free Appliances/Cloud & **I WANT IT TB ALL** – Buy one get one free on all Cloud products

Offer Terms and Conditions
April 2018

Description of Offers

Buying Offer 1 - Customers who buy appliances can receive the same appliance, with the same configuration for **free**. Applicable on the 8200, 8300, and 8400 appliances. All appliances must be purchased with maintenance. The maintenance for free unit will be offered at 0 cost.

- Customers can select any maintenance option as per current price books.
- Any additional units, components, options, SW upgrades, outside the initial configuration of the 1st appliance and 2nd appliance, and associated maintenance should be bought at recommended prices.

Example: Customer buys unit 1 with the following configuration:

- Arcserve UDP 8300 Integrated Backup Appliance - Product Only x \$\$\$ x 1
- Arcserve UDP 8300 Integrated Backup Appliance - Three Year Gold Maintenance – New x \$\$\$ x 1
- Arcserve UDP 8300 Target Capacity Expansion License 4TB (with disk, upfront at factory only) - up to 6x - Product Only x \$\$\$ x 1
- Arcserve UDP 8300 Target Capacity Expansion License 4TB (with disk, upfront at factory only) - up to 6x - Three Year Gold Maintenance – New x \$\$\$ x 1
- Arcserve Appliance RAM - DDR4 - 16 GB - Pair of 2x 8GB (2 slots) x \$\$\$ x 1

Customer will receive:

- Arcserve UDP 8300 Integrated Backup Appliance - Product Only x 1 x 0 cost
- Arcserve UDP 8300 Integrated Backup Appliance - Three Year Gold Maintenance – New x 1 x 0 cost
- Arcserve UDP 8300 Target Capacity Expansion License 4TB (with disk, upfront at factory only) - up to 6x - Product Only x 1 x 0 cost

- Arcserve UDP 8300 Target Capacity Expansion License 4TB (with disk, upfront at factory only) - up to 6x - Three Year Gold Maintenance – New x 1 x 0 cost
- Arcserve Appliance RAM - DDR4 - 16 GB - Pair of 2x 8GB (2 slots) x 1 x 0 cost
- If a customer wants to add any other component, e.g. another expansion on the 2nd unit, they will have to buy such product, and associated maintenance, at recommended prices.
- If a customer wants to add any other Arcserve product to the same transaction, e.g. Arcserve UDP Archiving or any other SW products, they will have to buy such products and associated maintenance, if applicable, at recommended prices.

Buying Offer 2 - Customers who buy appliances can receive the equivalent of 1-year subscription of Cloud Hybrid* (BaaS option only) of the same configuration for **free**. Applicable for the deals on 8200, 8300, and 8400 appliances. All appliances must be purchased with maintenance.

- Customers can select any appliances maintenance option as per current price books.
- Upon expiration, Cloud Hybrid subscription does not automatically renew
- Any additional units, components, options, SW upgrades, outside the initial configuration of the appliance and Cloud Hybrid equivalent, and associated maintenance, if applicable, should be bought at recommended prices.

*For Cloud Hybrid configuration and pricing please contact your Arcserve Account Manager

Buying Offer 3 - Customers who buy Managed capacity, any edition, will receive the same number of TBs for **free**. All initial TBs must be purchased with maintenance. The maintenance for free TBs component will be offered at 0 cost.

- Customers can select any Managed Capacity edition and associated maintenance option as per recommended prices.
- Any additional products, and associated maintenance, which may form part of this deal should be bought at recommended prices.

Terms and Conditions

1. Applicable to all orders between **April 20th, 2018 and June 30th, 2018**
2. When placing an order please use Promo Code **EMEA-Buy One Get One Free_APPL_MC_CH**
3. Subject to Arcserve approval, any eligible orders can be combined with other promotions.
4. Upon expiration, Arcserve UDP Cloud subscriptions do not automatically renew.
5. Any offer is applicable only for a singular customer. Appliances cannot be split between multiple customers, partners or other entities.
6. Arcserve's decision as to eligibility to participate in this Promotion shall be final and conclusive. Arcserve reserves the right at any time to change, withdraw or alter the Promotion or any benefit, or eligibility requirements in any way and Arcserve reserves the right to exclude any Partner and their participants that it deems does not meet the Promotion requirements or whose conduct violates the spirit of the Promotion.
7. No returns will be accepted for orders qualified for this promotion after such deals have been accepted and processed by Arcserve.
8. Arcserve may terminate or extend this promotion with or without cause at any time without notice.