

20th April 2018

THE APPLIANCE MUST GO ON - Appliance 7000 series refresh programme

Offer Terms and Conditions

April 2018

Description of Offer

All existing customers in EMEA and APAC who currently own 7000 series appliances are entitled to purchase any current model 8200, 8300 or 8400 **at 50% additional discount** on base unit and associated maintenance.

Example 1: Arcserve customer currently owns a 7000 model with specific configuration and would like to keep the same configuration:

- Arcserve will match this configuration (base unit, all options, if any, and associated maintenance) by offering a newer model of customer's choice with matching options, components and maintenance at 50% additional discount.
- Maintenance for the new unit will start on the date of as indicated on new license certificate, as per standard rules.
- Existing 7100 can be replaced with any current model of customer's choice (8200,8300 or 8400).
- Customers can keep their existing 7000 units in production or can choose to return them to Arcserve for recycling.
- If a customer chooses to return the units for recycling, they should contact Arcserve Order Management team. Arcserve will pay for the return shipment.

Example 2: Arcserve customer owns 7000 models with specific configurations, which they would like to change and expand.

- Arcserve will offer a new unit of customer's choice (8200, 8300 or 8400) at 50% additional discount.
- Arcserve will offer a new maintenance for the new model unit at 50% additional discount (any maintenance option can be selected, as available at recommended prices)
- Arcserve will offer any additional options, expansions, SW upgrades and associated maintenance at 50% additional discount.

- Any other Arcserve products, outside the Appliances group of products, which may form part of the same deal, should be bought at recommended prices.

Terms and Conditions

1. No additional discounts on the current offer.
2. Applicable to all orders between **April 20th - June 30th, 2018**
3. When placing the order, please use Promo Code **EMEA_7xxx Appliances Upgrade**
4. This promotion cannot be combined with other programs or promotions
5. Any offer is applicable only for a singular customer. A purchase cannot be split between multiple customers, partners or other entities.
6. Arcserve's decision as to eligibility to participate in this Promotion shall be final and conclusive. Arcserve reserves the right at any time to change, withdraw or alter the Promotion or any benefit, or eligibility requirements in any way and Arcserve reserves the right to exclude any Partner and their participants that it deems does not meet the Promotion requirements or whose conduct violates the spirit of the Promotion.
7. No returns will be accepted for orders qualified for this promotion after such orders have been accepted and processed by Arcserve.
8. Arcserve may terminate or extend this promotion with or without cause at any time without notice.