

# Brazilship Streamlines the Protection of Its Data with Arcserve UDP

## CLIENT PROFILE:

**COMPANY:** Brazilship  
**INDUSTRY:** Shipbroking



The result of a merger with Scanbrasil in 1988, Brazilship is the largest Brazilian company currently acting as an intermediary between vessel owners and lessees for cargo transportation.

## CHALLENGE:

Speeding up daily and weekly tape backups, as the recovery time for applications and systems upon loss of critical information used to take up to three days.

## SOLUTION:

The company compared different market options to find a solution that would quickly and efficiently backup and restore both virtual machines and files. Arcserve UDP was the go-to choice.

## BENEFITS:

Today, Arcserve UDP makes daily, weekly and monthly backups, as well as customized backups every three hours of the four servers that store the company's 1TB of data with Standby VM and Cloud replication. There was a significant reduction in costs (approximately 70%) both in terms of disk space for storage and the number of personnel devoted to operation management. The backup time was reduced from hours to minutes and restoration time went from days to hours.

## COMPANY:

Brazilship operates in the shipbroking industry, as an intermediary between vessel owners and companies interested in renting them for cargo transportation. It is the first company of the industry in the Americas to receive an ISO 9001 certification. It is specialized in maritime transport by tank, chemical and gas, dry and offshore cargo. It has a project department and a strong presence in South America.



## CHALLENGE:

Brazilship's IT department is essential to support the business by providing the necessary infrastructure and services, ensuring service reliability as well as backup confidentiality and integrity. The company worked with a recovery time for apps and systems of up to three days upon loss of critical information.

In this scenario, increasing the speed of the process as well as ensuring total efficiency has become a priority not only for the IT staff but also for the company as a whole. Brazilship searched the market for solutions that could meet their demands and, after a detailed study, it chose Arcserve UDP.

## SOLUTION:

The Arcserve Unified Data Protection (UDP) solution offers data protection and disaster recovery for each workload, inside and outside the company. It also addresses the future needs of each infrastructure. With the help of heterogeneous image technology, which protects data going from and to any place, UDP is the first solution of its kind to combine a number of sophisticated resources, without the complexity of traditional corporate solutions.

## BENEFITS:

With the adoption of Arcserve Unified Data Protection (UDP), Brazilship benefited from a significant cost reduction of approximately 70%, both in terms of disk space for storage and personnel devoted to operation management. Backup times have been reduced from hours to minutes and data restoration times are no longer measured in days but hours. Now, changes to user documents can be retrieved with intervals between changes every three hours for a 24-hour period, resulting in a lower man-hour cost if changes need to be reintroduced. The company also experienced a significant risk reduction following the adoption of Arcserve UDP, estimated at 75%, and a downtime reduction of around 80%.

The speed of data recovery was only around 100 MB per minute, completely compromising agility. It was imperative to reverse that.

*João Pessoa Junior,*  
**Information Security Analyst at Brazilship**

Arcserve UDP proved to be efficient in reducing both backup and recovery times.

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**Information Security Analyst at Brazilship**

Not only did Arcserve UDP significantly reduce both backup and recovery times, but it also cut down costs and risks.

*João Pessoa Junior,*  
**Information Security Analyst at Brazilship**

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