



Nexsys Chooses Arcserve UDP to Ensure Business Continuity

CUSTOMER PROFILE

COMPANY: Nexsys

INDUSTRY IT

USERS: ~850



Nexsys is the first value-added wholesaler of IT solutions in Latin America, focusing on software and hardware, with presence in 21 countries.

PROBLEM

Find a solution with full coverage and guaranteed quality, service and support.

SOLUTION

Arcserve Unified Data
Protection (UDP)
Premium Plus.

BENEFITS

Reduction in backup and
recovery times and mitigated
risk of data loss.



COMPANY

With over 30 years of experience and presence in 21 countries, Nexsys is the leading value-added wholesaler of IT solutions in Latin America.

The company is a strategic partner for manufacturers and distribution channels thanks to its knowledge of the market, distribution model, service structure and channel development framework.



The ability to handle our clients' information in real time allows us to predict their needs and expectations.

Edgar Gómez
IT Regional Manager



PROBLEM

Nexsys handles critical infrastructure supporting its global business, but also significant infrastructures in each country and branch. The company needed a solution to provide full coverage with the same operating model and ensure three key factors: quality, service and support.

As an IT wholesaler, Nexsys contacted Arcserve directly and tested several options until they stroke the right balance between management and ease-of-use.



Arcserve offered just what we needed - simplicity, adaptability and a cross-functional approach.

Edgar Gómez
IT Regional Manager



SOLUTION

Before contacting Arcserve, Nexsys used other tools that not only failed to uphold basic data-backup principles, but were also hard to manage. "We relied on a backup and tape system for storage, which made administration and management increasingly harder, since data volumes kept growing. Infrastructure assets fell short and protecting them was more complicated," says Gómez.

The company chose **Arcserve Unified Data Protection (UDP) Premium Plus**, which it has been using for over a year and a half now. During this period, Nexsys faced actual recovery events. Currently, Arcserve UDP protects nearly 100 physical and virtual servers, 50 laptops, around 5 critical apps, including ERP, payroll, document management and surveillance videos, as well as all merchandising assets.



Arcserve UDP is our main mission-critical and medium-severity data backup tool.

Edgar Gómez
IT Regional Manager



BENEFITS

By deploying Arcserve UDP, Nexsys was able to reduce times and maximize efficiency in every process. It reduced daily backup times by up to 90%, as well as recovery times, and minimized the risk of data loss.

These results not only benefited the business, but also helped enhance the IT department's credibility. Today, this area has one part-time management employee and several checkpoints for the execution of tasks, distributed along the Help Desk and Cybersecurity departments.



We are very satisfied with Arcserve UDP because we have not only met our goals, but also exceeded our expectations for operational workload distribution.

Edgar Gómez
IT Regional Manager



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